



OUR CLIENTS DRIVE REAL-WORLD CHANGE.
WE ACCELERATE IT.

# **OUR COMPANY**

Bizzell US (Bizzell) is a U.S. Small Business Administration (SBA) HUBZone-certified, minority-owned consulting, strategy, investment and technology firm that delivers innovative solutions to help build healthy, secure, connected and sustainable communities in our nation and around the world. We leverage the combined experience of our diverse subject matter experts to develop data-driven, research-informed technology responses to the world's most complex challenges.

# **OUR CAPABILITIES**

At Bizzell, we pride ourselves on our comprehensive suite of finance and accounting services, designed to meet the diverse needs of our clients. Our team of seasoned professionals brings together expertise in various aspects of finance and accounting, ensuring top-tier service delivery that aligns with the highest industry standards. **Our expertise include, but are not limited to:** 

**Accounting and Bookkeeping:** With precision and attention to detail, our accounting team ensures your financial records are accurate and compliant with the latest standards and regulations. Our services cover everything from day-to-day bookkeeping to the preparation of comprehensive financial statements.

**Audit and Assurance:** We provide independent audit and assurance services to instill confidence among your stakeholders. Our approach is thorough, ensuring transparency and compliance with financial reporting standards.

**Financial Management Consulting:** Leveraging our deep industry knowledge, we offer consulting services that address the most pressing financial management challenges. Whether it's improving operational efficiency or financial restructuring, we deliver solutions that drive performance.

**Financial Planning and Analysis (FP&A):** Our strategic financial planning and analysis services are at the core of supporting client decisions. From forecasting to budgeting, we provide insights that help steer your business towards sustainable growth.

**Risk Management:** Our risk management services are designed to identify, assess and mitigate financial risks, protecting your assets and ensuring long-term sustainability.

**Sector-Specific Financial Services:** Recognizing the unique challenges of different sectors, we offer specialized financial services tailored to industries such as healthcare, technology, manufacturing and more.

**Technology and Systems Integration:** Understanding the pivotal role of technology in finance, we offer systems integration services that enhance your financial operations. From implementing cutting-edge financial software to optimizing existing systems, we ensure technology empowers your financial strategy.

At Bizzell, we empower your business with financial clarity and strategic insight, driving towards your goals with confidence. Our dedicated team, with its deep expertise and innovative approach, is committed to exceeding your expectations and contributing to your success.

## **OUR SUCCESS STORIES**

## District of Columbia (DC) Department of Health Care Finance (DHCF)

Bizzell conducted a comprehensive review of the reimbursement rates and structure for Medicaid Home Health providers under the DC DHCF, aiming to enhance health outcomes, ensure cost-effectiveness and align services with current delivery and reimbursement practices. Our approach involved gathering, analyzing and reporting on both primary and secondary data sources, including detailed examinations of DC records, claims data, reimbursement rates and the characteristics of providers and beneficiaries. We scrutinized the alignment between provider costs and payments, complemented by an environmental scan of payment methodologies in other states to identify best practices. To ensure a thorough and transparent review process, we engaged both Medicaid and non-Medicaid providers and considered previous studies to understand critical cost factors such as co-morbid conditions, workforce expenses and administrative overheads. Our stakeholder engagement was pivotal in maintaining transparency and credibility in our findings and recommendations. Ultimately, Bizzell's recommendations emphasized the adoption of alternative payment methodologies designed to promote person-centered care, establish equitable rates, introduce performance incentive payments and ultimately improve health outcomes for Medicaid beneficiaries.

## Health Resources and Services Administration (HRSA) Maternal and Child Health Bureau (MCHB) Sickle Cell Disease Newborn Screening Program Technical Assistance

Bizzell provided comprehensive technical assistance (TA) to the Sickle Cell Disease Association of America (SCDAA) to significantly enhance their capabilities in financial planning, budgeting, cash management, third-party reimbursements, grants management, cost allocation, fiscal reporting and audit compliance. This support was crucial for the effective management of their HRSA grant award. Our efforts included a thorough review and assessment of SCDAA's financial statements and internal controls, alongside the development of corrective action plans to address any audit findings, ensuring strict compliance with federal regulations. Through strategic planning, site visits and ongoing financial and business management assistance, we identified and implemented methods for SCDAA to provide cost-effective, evidence-based technical assistance to community-based organizations. This, in turn, improved their management of the HRSA grant process. We also offered targeted recommendations to enhance oversight and communication between SCDAA and its subawardees, fostering a more cohesive and efficient operation. Utilizing the HRSA TA Tracking System, Bizzell managed the TA process from start to finish, delivering detailed monthly progress reports. These reports highlighted key activities, identified issues and provided actionable recommendations for enhancing performance, ensuring effective grant management and improving sub-recipient monitoring. Our holistic approach not only strengthened SCDAA's financial and operational frameworks but also empowered them to better serve the community-based organizations they support.

# Health Resources and Services Administration (HRSA) Maternal and Child Health Bureau (MCHB) Division of Home Visiting and Early Childhood Systems (DHVECS)

Bizzell implemented a comprehensive programmatic and financial assessment tool for grantees, helping states define and evaluate their home visiting systems. This tool assessed capacity and prioritized improvement areas through a series of questions organized into nine sections: inventorying home visiting programs, needs assessment and program planning, evaluation and quality assurance, program standards, professional development and technical assistance, early childhood partnerships and collaboration, public engagement, administration and governance, and financing and sustainability. We managed an Automated Technical Assistance Tracking System (TATS), enhancing and maintaining a roster of subject matter expert contractor technical assistance providers. Additionally, Bizzell developed two web portals to streamline site visit planning and communication — one for technical assistance providers and another for Maternal, Infant, Early Childhood Home Visiting (MIECHV) grantees. These efforts ensured a more efficient and effective support system for home visiting programs across states.

#### **BIZZELL HEADQUARTERS**

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#### INTERNATIONAL

Botswana

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Côte d'Ivoire

Democratic Republic of the Congo

Dominican Republic

Dubai, United Arab Emirates

Ghana

Guatemala

India

Ireland (Int'l HQ)

Kenya

Mozambique

Nigeria

Rwanda

Singapore

South Africa Tanzania

Thailand

Uganda











